

Date/Time: Meeting:

October 16, 2019 12:00 p.m. ASAM Board Meeting

**Prepared by:** Jon Lunderberg – 616-299-8243

**Present:** James Bockheim, Steve Coates, Chris Fennema, Matt DeVries, Dan Hall, Travis Koetje, Jon Lunderberg, Mike Martinchek, Carrie Osborn Sarah Pfeiffle, Mark Rysberg, Brian Strick, John Turner, Tony Vermaas.

**Absent:** Ann Plummer, Matt VanHekken.

ACTION ITEMS		
Item	Assigned	Follow-Up Date
<b>Financial Statements:</b> The 7/31/2019 and 8/31/2019 financial statements will need to be reviewed	Ann Plummer	11/20/2019
<b>SWMGT Videos:</b> John Turner will see if the SWMGT Videos can be made available to ASAM Members.	John Turner	11/20/2019
<b>BPI Option:</b> We should consider exploring options to build better relationships with Controlling Contractors to address the pitfalls lifted up in the Executive section of the minutes.		Winter 2020
<b>MCOY:</b> The request for the board is to have everyone create energy throughout the night and to work the room to make all our guests feel welcome.	The Board	10/17/2019

NEXT MEETING(S)						
When	Where	Who	When	Purpose		
November 20, 2019	Bistro Bella Vita	Board	12:00 p.m.	<b>Monthly Meeting</b>		
December 18, 2019	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
January 15, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
February 19, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
March 18, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
April 15, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
May 20, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		
June 17, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting		

## MEETINGETING AGENDA

Executive	Steve	CWDA	Dan/Carrie
Legislative	John & Tony	MCOY	James
Executive Recruiting	Tony	Membership	Brian
Marketing and Admin	RM&D	Programing	Travis
Safety/Education	John		

Financials Ann Open Discussion

## **MOTIONS**

1. M/S/C (Motion, Support & Consent) to approve the September 16, 2019 minutes.

## **MEETING MINUTES**

**Commenced:** Steve Coates called the meeting to order at 12:03 p.m.

**Executive** (Steve Coates): What will ASAM be in ten years and how should we prepare for it? 1) Support the ASAM leadership; 2) Help our industry to build leaders; and 3) Work to build and re-build relationships with CMs and GCs. We discussed the post MCOY meetings with the nominees as a tool to engage and improve the relationships. We lifted up many challenges that are parallel between the Controlling Contractor and Trade Contractors: 1) The experience for contractors and PMs; 2) Shifting schedules (see #1); 3) Onerous contracts; 4) Too many people "don't care". 5) Lack of accountability for the parties that create issues for everyone else.

**Legislation (John Turner):** With the liberalization for Marijuana in Michigan, there are multiple bills looking to expunge a variety of marijuana convictions.

**Executive Recruiting (Tony Vermaas):** Tony has Chris Weaver's list of future leaders. Please identify and send the names of future leaders to Tony.

**Marketing (Sarah Pfeiffle):** The Scoreboard was distributed and is up on all metrics except the website. The Chapter of the Year application was reviewed at the Executive Meeting and is due 11/1/2019. Membership certificates will be done by the end of the month. The fall newsletter will be a "post MCOY" activity with a 10/28/2019 deadline.

**Safety (John Turner):** Seth Wehner did his first quarterly safety meeting. Seth did a good job of identifying the needs of the participants. If a message board to share information between safety directors is developed, it would be better to run it through SWMGT than ASAM. We are planning a walk through at Dan Vos' HQ with Phu Nguyen in November or December.

Financial Statements (Ann Plummer): No Report.

**CWDA (Carrie Osborn):** CWDA is looking for a title sponsor. Jeff will be the MC for the RALLY event. Games for the RALLY will be done this month.

**MCOY (James Bockheim):** John Ratzenberger is in town (don't him "Cliff" or "Ham"). RM&D is knocking it out of the park. The VIP event is at 4:45 (the board is invited); this is being sponsored by Andy J. Egan Co., Inc., Kent Companies, and Sobie Company – Thank you. The request for the board is to have everyone create energy throughout the night and to work the room to make all our guests feel welcome.

**Membership (Brian Strick):** We have three or four companies in the pipeline. The list of MCOY attendees will be e-mailed to the board to help welcome and recruit the guests to join ASAM.

**Program (Travis Koetje):** A combined ASAM / CFMA event is being planned; the next meeting with CFMA is on 10/31/2019. The December meeting has NES Credit Services; January is our annual MIOSHA update with Phu Nguyen, February has a Construction Advancement Forum with Clark Construction. The BPI format will be similar to March 2019. The BPI may include a time for sharing problems that were resolved.

**From the Floor – WMCF:** Beene Garter and Hilger Hammond are hosting the West Michigan Construction Forum on October 29, 2019. ASAM members get a discount.

**Adjourned:** Steve Coates adjourned the meeting at 12:54 p.m.

Submitted by: Jon Lunderberg

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