



**Date/Time:**  
**Meeting:**

**July 17, 2019 12:00 p.m.**

**ASAM Board Meeting**

**Prepared by:** Jon Lunderberg – 616-299-8243

**Present:** James Bockheim, Steve Coates, Travis Koetje, Jon Lunderberg, Mike Martinchek, Carrie Osborn, Mark Rysberg, Brian Strick, John Turner, Tony Vermaas, and Sarah Pfeiffle.

**Absent:** Matt DeVries, Chris Fennema, Dan Hall, Ann Plummer, Matt VanHekken

**ACTION ITEMS**

Item	Assigned	Follow-Up Date
<b>RM&amp;D Bill for CWDA:</b> Carrie Osborn and ABC will determine what scope of work will be ABC's and RM&D's for CWDA.	<b>Carrie Osborn</b>	August 21, 2019
<b>6/30/2019 Financial Statements and the 7/1/2019 to 6/30/2020 Budget:</b> The board will review the budget and 6/30/2019 FYE Financial Statements and be prepared to vote on their approval in August 21, 2109	<b>The Board</b>	August 21, 2019
<b>SWMGT Videos:</b> John Turner will see if the SWMGT Videos can be made available to ASAM Members.	<b>John Turner</b>	September 2019

**NEXT MEETING(S)**

When	Where	Who	When	Purpose
<b>August 21, 2019</b>	<b>Bistro Bella Vita</b>	<b>Board</b>	<b>12:00 p.m.</b>	<b>Monthly Meeting</b>
September 18, 2019	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
October 19, 2019	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
November 20, 2019	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
December 18, 2019	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
January 15, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
February 19, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
March 18, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
April 15, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
May 20, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting
June 17, 2020	Bistro Bella Vita	Board	12:00 p.m.	Monthly Meeting

**MEETING AGENDA**

Executive	Steve	CWDA	Dan/Carrie
Legislative	John & Tony	MCOY	James
Executive Recruiting	Tony	Membership	Brian
Marketing and Admin	RM&D	Programing	Travis
Safety/Education	John		
Financials	Ann	Open Discussion	

**MOTIONS**

- M/S/C** (Motion, Support & Consent) to approve the June 16, 2019 minutes

**MEETING MINUTES**

**Commenced:** Steve Coates called the meeting to order at 12:02 p.m.

**Executive (Steve Coates):** Today was Steve Coates' first meeting to chair as President of ASAM. Steve focused on ASAM's purpose and mission to represent and support trade contractors. ASAM has changed the face of construction by introducing 9,000 students (through CWDA) to construction. ASAM rewards excellence with positive feedback through the annual MCOY award. ASAM provides a unified voice for trade contractors to build better relationships with general contractors and construction managers. In addition, Steve wants to mentor new leaders in ASAM to recruit younger people with a different values (work/life balance) than the current ASAM leaders (workaholics). ASAM needs to focus on what trade contractors need to develop younger leaders.

Steve is working with RM&D to develop a statement of expectations for ASAM board members.

The Executive Committee meetings have been set for September and March.

**Legislation (John Turner):** The legislative front is quiet. The unions made FOIA requests to ABC – Lansing and ABC – Grand Rapids to get ten years of documentation with educators. ASAM will resist any FOIA requests. Muskegon County dropped the prevailing wage (Davis Bacon) ordinance for the Muskegon convention center. ASA National has a congressional "fly in" to Washington D.C. ASA National makes ConsensusDOCS available to members. ASA National provides defense funds and amicus briefs for subcontractor issues. SubEcel is scheduled for March 4-7, 2020 in Las Vegas.

**Executive Recruiting (Tony Vermaas):** No Update.

**Marketing (Sarah Pfeiffle):** Membership was confirmed at 72, up from 70, so ASAM will qualify for for the Chapter of the Year award. 8/27/2019, Tuesday night is trade contractor / MCOY Nominee White Cap event. 22 of 120 tickets have been reserved.

**Safety (John Turner):** SWMGT and ASAM will be a good partnership. A Studio Park walkthrough is scheduled with Pioneer. The quarterly safety meeting will get deferred to September. John Turner will see if SWMGT videos can be made available to ASAM members.

**Financial Statements (Ann Plummer):** We all received the e-mail with links for the 6/30/2019 Fiscal Year End Financial Statements and the 7/1/2019 to 6/30/2020 Budget. A final review and vote on these documents is scheduled for the August 21, 2019 board meeting.

**CWDA (Carrie Osborn):** The Pit Crew is being finalized for the 3/4/2020 RALLY. Kayla from Welch Tile is working on the video. Carrie will be meeting with ABC to allocate the scope of work to ABC and RM&D next week.

**MCOY (James Bockheim):** The meetings are shorter; thank you to RM&D for keeping MCOY ahead of schedule. Sponsorships will be finalized by Wednesday 7/24/2019. Nominees will be announced within two weeks. Voting commences on 8/5/2019 and concludes on 9/6/2019. We are pushing to get more and better comments. Due to demand, \$180 MCOY tickets are distributed as follows:

1. Sponsors get a table
2. Nominees buy a table
3. Guests and Non-Sponsor Board Members request tickets
4. Small sponsors may get two tickets
5. Tickets, if any, are opened up to ASAM Members.

**Membership (Brian Strick):** SWMGT and West Michigan Dirtworks were approved by electronic vote.

**Program (Travis Koetje):** The schedule for the year is almost set. We are working with CFMA to set up a joint meeting. ASAM may want to consider roundtables. Per Tony Vermaas, CFMA roundtables are the best thing I have ever done in an association.

**Adjourned:** Steve Coates adjourned the meeting at 1:00 p.m.

**Submitted by:** Jon Lunderberg  
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