PRESIDENT'S CORNER
Reflecting on Last Year’s Performance — Setting Professional Goals for Year Ahead

The start of a new year is always a time of reflection and goal setting. At the close of 2017, I’m sure that most of us took some time to look back on our year, and to resolve to do better in 2018. On January 1, we would start that new diet, kick that bad habit or learn that new skill we’ve always wanted to try.

Personally, I’m aiming to reverse the trend of a record-high weight in 2017. (If you see me at any of our upcoming events, help me stick to my resolution by reminding me to step away from the dessert table!) Whatever your personal resolution is for the year, I hope that as you read this, you’ve already made great progress to date and are ready to push even harder in 2018.

While you may identify an area or two that needs improvement, ASAM members should give themselves high marks for quality workmanship. That’s the consensus among the area’s General Contractors. During our feedback sessions for the MCOY Award, participating companies repeatedly told us how impressed they were with ASAM members’ quality of work. Together we set—and raise—the bar for the entire industry.

Workmanship aside, if your business could use some assistance in any of these evaluation areas, ASAM is here to help. Our programming throughout 2018 is designed to educate members on best practices, so that together we can achieve more success. Better yet, ASAM members have an opportunity to network and learn from other contractors on a national level throughout 2018.

While this is often measured in dollars and cents, I encourage you to look at other evaluation criteria this year—perhaps the same standards we use to judge our general contractors in the MCOY Awards?

- Bid Ethics & Practice
- Safety
- Jobsite Supervision
- Communication
- Schedule Coordination
- Project Relations
- Lien Process
- Administrative Procedures
- Payment Terms
- Quality Workmanship

What grade would you give your company in each of these areas for 2017? What should you strive to achieve in 2018?

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One goal that ASAM is working on in 2018 is communication. I’m excited to announce that we’re developing a new app that’s specifically designed to make communication among members more efficient. We’ll share more details later this year.

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One year of ASAM programming and workshops are guaranteed to help your company achieve its 2018 goals. For more information visit http://www.subexcel.com/.

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In the meantime, please continue to contact me directly with your feedback at weaverc@andyegan.com. I really do want to hear from you.

These initiatives, combined with a positive industry outlook for 2018 and beyond, give me the confidence that this year will be our members’ best ever. I wish you a prosperous new year—one that I know can be achieved with the partnership of our members.

Chris Weaver, Andy J. Egan Co., Inc. ASAM President
ASAM Committees: Active and Involved Members

Looking to get more involved with ASAM in 2018? We are always looking for input from members on any of our committees. If you have thoughts or ideas, please contact the respective committee chair or one of its members.

We are currently in need of a Legislative Committee Chair and members. If you are interested in joining or chairing this committee, please contact any of the board members listed below or email info@asamichigan.net.

If any of the following committees align with your personal or business goals, please join in! We appreciate active and involved members. In fact, member support is the primary reason ASAM is so successful.

Following are the current ASAM committees and their members:

BPI Committee
Chris Weaver*
Brian Potter
E.B. Sonheim
Jeff Moomey
Kris Elsenbroek
Mindy Curtiss
Ty Beckering

Internship Committee
Steve Coates*
Dan Hall
Jesse Snyder

Legislative Committee
Open Seat *
Jon Lunderberg
Open Seat

MCOY Committee
Steve Coates*
Ann Plummer
Chris Weaver
Dan Hall
Mark Rysberg
Matt Fennema
Mike Waalkes
Tim Burgess
Tony Vermaas
Reagan Marketing + Design

Safety Committee
Brian Potter*
Brian Gall
Bryan Edwards
Craig Oliver
Mark Rysberg
Nathan Steffen
Terry Buschert

Safety Committee Update:
MIOSHA Alliance Training Session

We are currently scheduling our first MIOSHA Alliance jobsite training session. First Companies has agreed to host our group and MIOSHA for an event at the Wolverine Dermatology project in January or early February; keep an eye out for this. The ASAM and MIOSHA Alliance has been put in place to help emerging trade contractors grow their safety training, awareness, and programs.

Our Alliance reads: “To encourage worker participation in workplace safety and health issues by visiting six smaller projects in the first 12-month period, to engage and help train the trade contractors onsite.” Please let ASAM help make your business a safer place!

03.07.18

CWD Rally Save the Date

Join us for a night of fun as we celebrate the construction industry and raise money and awareness for the Construction Workforce Development Alliance (CWD), Construction Core Jump Start Scholarships and MiCareerQuest.

Wednesday, March 7
4:00 to 9:00 p.m.
GRCC Leslie E. Tassell M-TEC
622 Godfrey Ave SW
4:00 Registration and Networking
5:00 Team Competitions Begin
9:00 Event Concludes

Heavy appetizers, beer and wine provided. Register at: webuildmi.com/rally/

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Brian D. Potter, Architectural Metals Inc.
ASAM Director—Safety/Education Chair