



# ARE YOU A MEMBER YET?

## STRENGTH IN NUMBERS.

The American Subcontractors Association of Michigan (ASAM) opens up opportunities for your company to grow, learn and improve the bottom line. Working together, we solve problems, leverage our influence and provide greater visibility, credibility and prestige for our diverse trades. The Subcontractors Legal Defense Fund (SLDF) provides legal support on broad issues important to subcontractors, service providers and suppliers. As an organization, we help bring positive change to the construction industry.

## GOVERNMENT RELATIONS.

ASAM builds relationships with elected officials and government agencies to offer members a voice at the local, state and national levels. We make sure you're aware of issues and legislative decisions that have the potential to impact your business. We are the collective voice of subcontracting in both the public and private sectors.

## MAKE CONNECTIONS.

Network with your peers and learn from their experiences and perspectives. Share and benefit from tips and hard-earned wisdom about business practices. Discover new opportunities by networking with industry professionals who know the challenges and rewards of successful subcontracting. Boost your company's exposure by listing it on the ASAM and ASA websites.

## VALUABLE MEETINGS.

Monthly ASAM meetings empower your company with information about current developments, issues and practices. Publications and e-newsletters cover the full spectrum of the subcontracting industry. From the latest local news to emerging national trends, ASAM ensures its members know the most critical trade information.

## MICHIGAN CONTRACTOR OF THE YEAR (MCOY) AWARDS.

The MCOY Awards enable ASAM membership to salute General Contractors and Construction Managers who exhibit best practices, professionalism and collaboration with Michigan's subcontracting community. Candidates are evaluated on performance in a variety of areas including ethics, safety, communication, payment terms and workmanship.

“As a newer member of ASAM, I can say our membership has been so worth it! At first glance, as a subcontractor, you might think being a member will help with networking and maybe you attend a seminar or two. This is true, but there is so much more that being a member gets you. I have been very surprised by the topics in the ASA Communications that come out weekly, with articles pertaining to our industry and current hot topics we need to be aware of. Then the ASA Educational webinars and seminars have incredible guest speakers who are helping us

stay abreast in the ever-changing situations we have to deal with in the construction industry. The topper for us has been the professionalism of ASA general contractors we deal with, who believe in what the ASA standards are in dealing with us as subcontractors. To witness them competing every year for the MCOY Award and actually live it out during the year, tells me they are the people we want to do business with!”

**DOUGLAS A. SCOTT,**  
DEPENDABLE FIRE PROTECTION, INC.

**JOIN TODAY ONLINE AT [WWW.ASAMICHIGAN.NET](http://WWW.ASAMICHIGAN.NET)**

## BECOME A MEMBER TODAY!

Join ASAM and receive the full benefits of both local and national membership in the American Subcontractors Association. Through our member meetings, educational opportunities, Business Practice Interchange (BPI) sessions, and involvement in legislation; ASAM promotes and protects the interests of subcontractors, service providers and suppliers in Michigan. For more information, visit at [www.ASAMichigan.net](http://www.ASAMichigan.net)

**Yes**, my company would like to become a member of the American Subcontractors Association of Michigan (ASAM) and we are hereby applying for membership. I understand that my annual dues payment entitles me to membership in ASAM, and ASA, with all benefits, including a subscription to *The Contractor's Compass*.

Company Name: \_\_\_\_\_

Primary Contact: \_\_\_\_\_ Title: \_\_\_\_\_

Business Type:  Subcontractor  Supplier  Service Provider  Other: \_\_\_\_\_

Mailing Address: \_\_\_\_\_ Referred By: \_\_\_\_\_

\_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Email: \_\_\_\_\_ URL: \_\_\_\_\_

Please list any additional contacts in your organization who should receive information:

\_\_\_\_\_

\_\_\_\_\_

Primary Trade: (Please check only one box.)

### SUBCONTRACTOR CATEGORIES

- Carpentry (CAR)
- Communications (COM)
- Concrete (CON)
- Conveying Systems (CVS)
- Doors/Hardware (DAH)
- Drywall/Plaster/Ceiling (DPA)
- Electrical (ELE)
- Environment (ENV)
- Excavating/Earth Mov. (EXC)
- Flooring (FLO)
- Fire Protection (FPN)
- Glass/Glazing (GLA)
- HVAC/R (HVA)
- Insulation (INS)
- Masonry (MAS)
- Mechanical (MAC)
- Metals (MET)
- Other (OOO)
- Paint/Decorate (PAD)
- Plumbing (PLU)
- Roofing (ROO)
- Waterproof (WAT)
- Wreck/Demo (WRE)

### SUPPLIER CATEGORY

- Supplier (SUP)
- Describe goods supplied: \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

### SERVICE PROVIDER CATEGORY

- Attorney/Const. Law (ATT)
- Banking/Financial (BNK)
- Bonding/Insurance (BON)
- Computer Facilities (COF)
- CPA
- Other

### ARE YOU INTERESTED IN

- Becoming a Board Officer
- Serving on the Board of Directors
- Serving on a committee
- Other: \_\_\_\_\_

### NUMBER OF EMPLOYEES IN COMPANY \_\_\_\_\_

### ANNUAL DUES \_\_\_\_\_

(Use the schedule to the right to determine your annual dues.)

### SUBCONTRACTORS

- Annual revenues < \$2 million ..... \$700
- Annual revenues between \$2 million and \$10 million ..... \$1,200
- Annual revenues between \$10 million and \$20 million ..... \$1,925
- Annual revenues > \$20 million ..... \$2,420

### ANNUAL DUES

### SERVICE PROVIDERS AND SUPPLIERS

- Insurance, surety, financial services, law firms, materials suppliers, CPAs, banks, equipment rental and sales ..... \$3,025

Please send completed form with payment dues to: **ASA of Michigan**  
c/o Mitch Pepper

Or email to Mitch Pepper at:  
[mpepper@doeren.com](mailto:mpepper@doeren.com)

**Doeren Mayhew**  
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